

**Ameritech-Illinois
Directory Revenue
For the Test Year Ended December 31, 1999**
(In Thousands)

Line No.	Description (A)	Amount (B)
1	Imputed Directory Revenue per Staff	\$ 126,000
2	Imputed Directory Revenue per Company	<u>\$ -</u>
3	Difference-Staff Adjustment	<u><u>\$ 126,000</u></u>

Source:

Order, Docket Nos. 92-0448/93-0239 (Consolidated), October 11, 1994, p. 103

Ameritech-Illinois
Incentive Compensation Expense
For the Test Year Ended December 31, 1999
(In thousands)

Line No.	Description	Amount
1	Mgmt. Incentive and Bonus Payments Expensed per Staff	0
2	Mgmt. Incentive and Bonus Payments Expensed per Company	<u>\$ 24,062</u>
3	Difference-Staff Adjustment	<u><u>\$ (24,062)</u></u>

Source:

Line 2 -Company response to data request MHE-027

Ameritech-Illinois
Incentive Compensation Expense
For the Test Year Ended December 31, 1999
(In thousands)

Line No.	Description	Amount
1	Mgmt. Incentive and Bonus Payments Capitalized per Staff	0
2	Mgmt. Incentive and Bonus Payments Capitalized per Company	<u>\$ 2,485</u>
3	Difference-Staff Adjustment	<u><u>\$ (2,485)</u></u>

Source:

Line 2 -Company response to data request MHE-027

Ameritech-Illinois
Incentive Compensation Expense
For the Test Year Ended December 31, 1999
(In thousands)

Line No.	Description	Amount
1	Incentive Comp. Expensed to Plant Specific	\$ 5,056
2	Incentive Comp. Expensed to Plant Non-Specific	\$ 4,889
3	Incentive Comp. Expensed to Customer Operations-Marketing	\$ 745
4	Incentive Comp. Expensed to Customer Operations-Services	\$ 10,782
5	Incentive Comp. Expensed to Corporate Operations	<u>\$ 2,590</u>
6	Total Incentive Comp. Expensed	<u><u>\$ 24,062</u></u>

Ameritech-Illinois
Incentive Compensation Expense
For the Test Year Ended December 31, 1999
(In thousands)

Line No.	Description	Amount
1	Incentive Compensation Capitalized 1999	<u>\$ 2,485</u>

Source:
Lines 1 and 2 Company response to data request MHE-027

Ameritech-Illinois
Social and Service Club Dues
For the Test Year Ended December 31, 1999

Line No.	Description	Amount
1	Social and Service Club Dues per Staff	0
2	Social and Service Club Dues per Company	<u>\$ 280,044</u>
3	Difference-Staff Adjustment	<u><u>\$ (280,044)</u></u>

**Ameritech-Illinois
Social and Service Club Dues
For the Test Year Ended December 31, 1999**

Line No.	Organization (A)	Per Staff (B)	Per Company (1) (C)	Staff Adjustment (D)
1	Chamber of Commerce-Barrington	\$0	\$1,275	(\$1,275)
2	Chamber of Commerce-Canton	0	1,320	(1,320)
3	Chamber of Commerce-Centralia	0	1,054	(1,054)
4	Chamber of Commerce-Champaign County	0	3,340	(3,340)
5	Chamber of Commerce-Chicago	0	1,975	(1,975)
6	Chamber of Commerce-Chicago Southland	0	10,995	(10,995)
7	Chamber of Commerce-Cosmopolitan	0	10,000	(10,000)
8	Chamber of Commerce-Danville	0	1,014	(1,014)
9	Chamber of Commerce-Decatur	0	1,540	(1,540)
10	Chamber of Commerce-East Peotone	0	1,030	(1,030)
11	Chamber of Commerce-Edw/Glen Carbon	0	1,625	(1,625)
12	Chamber of Commerce-Elgin	0	3,025	(3,025)
13	Page 1 subtotal	0	<u>\$38,193</u>	<u>(\$38,193)</u>

**Ameritech-Illinois
Social and Service Club Dues
For the Test Year Ended December 31, 1999**

Line No.	Organization (A)	Per Staff (B)	Per Company (1) (C)	Staff Adjustment (D)
1	Chamber of Commerce-Evanston	0	\$ 1,500	\$ (1,500)
2	Chamber of Commerce-Greater Wheaton	0	3,095	(3,095)
3	Chamber of Commerce-Illinois Valley	0	1,638	(1,638)
4	Chamber of Commerce-Industry	0	2,552	(2,552)
5	Chamber of Commerce-Joliet	0	1,226	(1,226)
6	Chamber of Commercc-Kankakee	\$0	1,633	(1,633)
7	Chamber of Commerce-Maywood	0	1,060	(1,060)
8	Chamber of Commerce-Morris	0	2,826	(2,826)
9	Chamber of Commerce-Ottowa	0	2,800	(2,800)
10	Chamber of Commerce-Peoria	0	6,000	(6,000)
11	Chamber of Commerce-Quad Cities	0	4,376	(4,376)
12	Page 2 subtotal	0	\$ 28,706	\$ (28,706)

**Ameritech-Illinois
Social and Service Club Dues
For the Test Year Ended December 31, 1999**

Line No.	Organization (A)	Per Staff (B)	Per Company (1) (C)	Staff Adjustment (D)
1	Chamber of Commerce-Salem	0	1,135	(1,135)
2	Chamber of Commerce-Skokie	0	1,250	(1,250)
3	Chamber of Commerce-Springfield	0	5,500	(5,500)
4	Chamber of Commerce-Tri-Cities	0	5,280	(5,280)
5	Chamber of Commerce-Will County	0	5,000	(5,000)
6	Chamber of Commerce-Woodstock	0	1,012	(1,012)
7	Development Assoc. of Rock Island	0	1,500	(1,500)
8	East West Corporate Corridor Assn.	0	5,100	(5,100)
9	Employers Assn. of Illinois	0	1,950	(1,950)
10	Illinois Broadcasters Association	0	3,825	(3,825)
11	Page 3 subtotal	\$0	\$31,552	\$ (31,552)

**Ameritech-Illinois
Social and Service Club Dues
For the Test Year Ended December 31, 1999**

Line No.	Organization	Per Staff	Per Company (1)	Staff Adjustment
	(A)	(B)	(C)	(D)
1	Illinois Broadcasters Association	\$0	\$3,000	(\$3,000)
2	Illinois Business Roundtable	0	12,500	(12,500)
3	Illinois Telecommunications Assn.	0	22,986	(22,986)
4	Illinois Telecommunications Assn.	0	68,959	(68,959)
5	Northwest Suburban Assoc. Commerce	0	5,500	(5,500)
6	Other Misc. Memberships under \$1,000	0	68,648	(68,648)
7	Subtotal	<u>\$0</u>	<u>\$181,593</u>	<u>(\$181,593)</u>
8	Subtotal from Page 1	0	\$38,193	(\$38,193)
9	Subtotal from Page 2	0	\$28,706	\$ (28,706)
10	Subtotal from Page 3	0	\$31,552	\$ (31,552)
11	Total	<u><u>\$0</u></u>	<u><u>\$280,044</u></u>	<u><u>(\$280,044)</u></u>

(1) Source:
Company response to SDR-038, (Schedule C-6)

**Ameritech-Illinois
Advertising Expense
For the Test Year Ended December 31, 1999**
(In thousands)

Description	Amount
Intrastate Balance Available-Acct 6612 & 6613 Per Staff	0
Intrastate Balance Available- Acct 6612 & 6613 Per Company	<u>\$ 95,260</u>
Difference-Staff Adjustment	<u><u>\$ (95,260)</u></u>

Source:

Line 1: Staff Exhibit 7.0 Schedule 7.04, page 2 of 2
Line 2: Company response to MHE-039

**Ameritech-Illinois
Advertising Expense
For the Test Year Ended December 31, 1999**
(In thousands)

Amount (A)	Total Company per General Ledger (B)	Non- Regulated (1) (C)	Total Company Subject to Intrastate Separations (2) (D)	Intrastate Ratio (3) (E)	Staff Adjustment (4) (F)
12/31/99 Balance-Acct. 6612-Sales	\$ 99,773	\$ 14,559	\$ 85,214	0.78762	\$ 67,116
12/31/99 Balance-Acct. 6613-Advertising	\$39,730	\$3,997	\$35,733	0.78762	<u>\$ 28,144</u>
Total					<u><u>\$ 95,260</u></u>

Source:

- (1) Company response to data request MHE-039
- (2) Column B, Total Company, minus column C, Non-Regulated
- (3) Intrastate Ratio provided in response to data request MHE-039
- (4) Column D times Column E

**Ameritech-Illinois
External Relations
For the Test Year Ended December 31, 1999**
(In thousands)

Description	Amount
Intrastate Balance Available-Acct 6722 Per Staff	0
Intrastate Balance Available- Acct 6722 Per Company	<u>\$ 20,413</u>
Difference-Staff Adjustment	<u><u>\$ (20,413)</u></u>

Source:

Line 1: Staff Exhibit 7.0 Schedule 7.05 page 2 of 2

Line 2: Company response to MHE-042

**Ameritech-Illinois
External Relations
For the Test Year Ended December 31, 1999**
(In thousands)

Amount (A)	Total Company per General Ledger (B)	Non- Regulated (1) (C)	Total Company Subject to Intrastate Separations (2) (D)	Intrastate Ratio (3) (E)	Staff Adjustment (4) (F)
12/31/99 Balance-Acct. 6722 External Relations	\$ 27,824	\$ 1,551	\$ 26,273	0.77695	<u>\$ 20,413</u>

Source:

- (1) Company response to data request MHE-042
- (2) (B) minus (C)
- (3) Company response to data request MHE-042
- (4) (D) times (E)